

Service Offering Overview

## M&A Target Screening and Due Diligence

Leadership & Execution

Navigating complex mergers and acquisitions can be daunting and overwhelming, often leading to missed opportunities, unforeseen risks, and failures. You can lose perspective of the right target after getting caught up in the excitement of an M&A opportunity and suffer the consequences of poorly executed due diligence.

Achieving your strategic objectives and creating long-term value from M&A begins with getting unbiased perspective from a partner who can expertly guide you through these crucial early stages of the M&A journey.

## WHAT WF DO

The foundation for a successful M&A transaction is established during **opportunity target exploration and screening**. We do this by creating a compelling value proposition for the acquisition, diving deep into the market while leveraging our extensive research network, and identifying potential targets that align with the client's strategic goals.

Once the strategic decision is made to pursue the identified target, we take ownership of the **due diligence process**, applying proven frameworks and checklists that leave no stone unturned and help ensure we account for any potential issues that may arise from the transaction. We work with other transaction advisors to navigate the deal valuation, pricing, structure, and other complexities of the deal execution.



## TYPICAL DELIVERABLES



**M&A Opportunity Validation** 



Target Exploration, Screening, & Recommendation



**Competitive Landscape Assessment** 



**Due Diligence Methodology** & Plan



Functional & Technical Due Diligence



**Deal Fairness Opinion** 

## ABOUT FURTHER

We are a boutique management consultancy focused on converting strategic vision into business reality. We always go the extra mile, equipping our clients with critical insights and plans for navigating challenges and accelerating change.



**Bunmi Oladunjoye** M&A Specialist **CONTACT US!** 

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