

Service Offering Overview

RFP Management & Vendor Selection

Tech Transformation

Everyone loves an upgrade. It's easy to be excited about the promises of newer technology: improved experiences, better integration, lower costs, increased revenue.

It's a lot *harder* to identify the right solution for your business. An RFP offers a seemingly straight-forward route to the right answer – but straight-forward doesn't mean simple.

Captaining this voyage means navigating a sea of options, expectations, bias, politics, and logistics. It requires expertise, objectivity, stakeholder management, and a deep understanding of the problem to be solved.

It also requires time, your most precious and scarce resource. But whom else could you trust to do it right?

What We Do

Whether the need is for an RFI, RFP, or simply a rapid recommendation, Further Advisory has the experience and expertise to assist you in making the best and most objective decision for your organization.

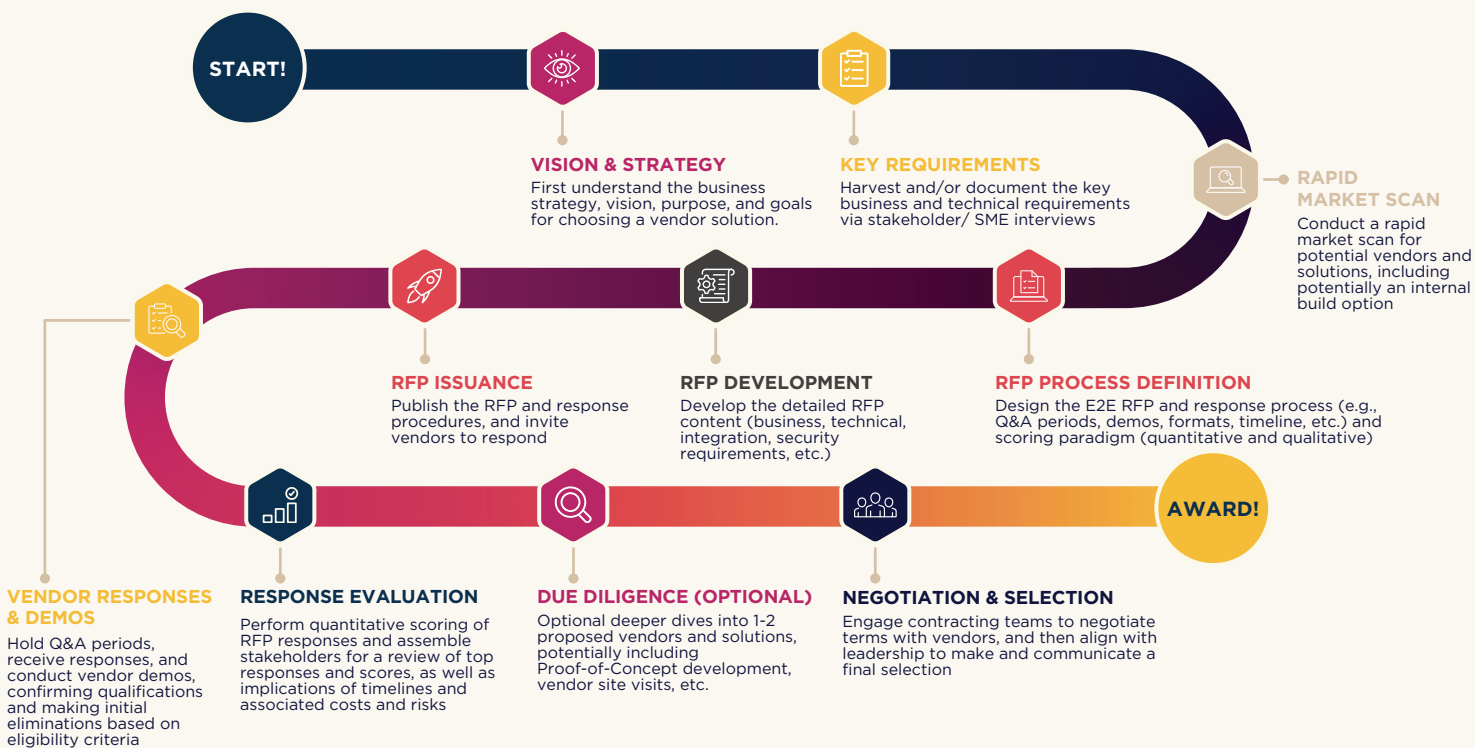
We start by building a deep understanding of the problem you're trying to solve, your current environment, requirements, expectations, and success criteria.

With this shared vision in hand, we apply an agnostic lens to the search, execution, and evaluation, carefully orchestrating the process and providing everything you need to make a confident choice.

Then we can help you take it further, applying our industry-wide experience to both recommendations and a pragmatic plan for taking those next important steps in the journey.

Our Typical RFP Approach

Below is a typical approach for managing the RFP process



About Further

We are a boutique management consultancy focused on converting strategic vision into business reality. We always go the extra mile, equipping our clients with critical insights and plans for navigating challenges and accelerating change.



Sean Oakley
Principal

CONTACT US!

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