



Service Offering Overview

# M&A Advisory Services

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Leadership & Execution

Buyers in M&A face relentless pressure to create value in an increasingly competitive environment. Whether you're a private equity firm driving returns across your portfolio or a corporation pursuing strategic acquisitions, you know that a one-size-fits-all approach won't help you achieve your unique objectives.

Deriving long-term value from any transaction begins with an unbiased perspective and depends on a team of seasoned professionals – industry experts you can trust to execute flawlessly while staying aligned with your overarching strategic goals.

# WHAT WE DO

Combining deep industry expertise with technology insights, Further Advisory provides you with rapid access to specialized professionals throughout every stage of the deal lifecycle.

Our end-to-end approach equips firms to maximize investment potential, helping you to identify growth opportunities, mitigate risks, and optimize value at every key milestone.

Whether you engage Further for all phases of your transaction or for select services, we are always considering the whole picture to ensure you are ready to realize the full potential of your M&A activities.



## Deal Pre-Close

We deliver incisive insights that answer your toughest questions and pave the way forward. Our expertise ensures you not only evaluate a prospect's current business and technology standing, but also its future potential and scalability.

### Due Diligence Services

- Target Screening
- Rapid "Red Flag" Assessments
- Technology Diligence
- Product/Platform Assessment
- Commercial Diligence – Market Assessment/Sizing
- Competitive Positioning

### Post-Merger Integration

- Technology Roadmap
- Day 1 and Carve Out Planning
- Target Operating Model By function



## Value Creation

Our teams bring deep expertise to enhance business and technology operations across your portfolio. With a focus on leadership and technology-driven growth, we help unlock new value and operational excellence.

### Interim Executive Leadership

- Operational Improvement – Strategy & Advisory
- Add-On Acquisition Strategy

### Technology Management & Delivery Assurance

- System Roadmap & Selection
- Product/Platform Rationalization
- Technology Strategy Development
- Operational Improvement



## Exit Planning

With thorough readiness assessments, value enhancement initiatives, and targeted buyer engagement, we ensure a smooth and successful exit process with a focus on optimizing value.

### Technology "Sell-Side" Divestiture Diligence

- Transaction readiness report, coaching, recommendations
- Remediation & Process preparation activities
- Sell-Side Report build out for technology diligence

### Divestiture Execution & Program Management

- Transaction Process Support

## ABOUT FURTHER

We are a boutique management consultancy focused on converting strategic vision into business reality. We always go the extra mile, equipping our clients with critical insights and plans for navigating challenges and accelerating change.



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CONTACT US!

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